Opportunity Snapshot: Project Management and Engineering Intern, Layer3 Security Services – San Diego, CA

This unique position offers you the opportunity to play an important role in the growth and development of a start-up company specializing in IP-based security solutions -- the fastest growing sector of the security industry.

Working closely with our president and owner, you will be involved in most aspects of our business, from system configuration to technical implementation and project management. Leveraging a variety of tools, resources and training, you'll enjoy working with industry leading customers on interesting and challenging projects. We're looking for a committed and personable professional who is ready to assume technical and project engineering responsibilities.

Layer3 Security Services provides electronic security and monitoring systems that protect assets and organizations and provide a safe environment for employees and customers. Layer3's turnkey integrated solutions create a visual record of everything that happens in a business or institution, defend against false claims. These solutions also reduce inventory and equipment theft, and help clients keep track of their operations and critical business activities.

The Requirements

The ideal candidate for this role is an outgoing and committed professional looking to grow and develop; additionally, to be selected, the candidate will embody many of the following traits:

- Completed one year towards a bachelor's degree.
- The ability to grasp and understand complex technical issues.
- Technical knowledge, including Windows Operating System and Internet Protocol (networking) and the ability to talk credibly about these technologies with a customers.
- The ability to learn quickly and stay abreast of changes in technologies.
- An orientation towards results.
- A team spirit and self-starter mentality.
- Strong ethics and integrity.
- Ability to devote 10 to 20 hours a week to this role.

A background in networking, telecommunications, computer science or engineering is a plus. The candidate should have the physical ability to climb ladders, operate machinery and equipment and perform a variety of manual tasks.

The Role

You will work closely with the two Principals and other Project Managers (see Why Layer3 for more on the President and CEO). We'll start you off with solid training on our solutions and technologies -- during this time, you will work in tandem with the owner and president. You will manage and deliver: turnkey integration services for physical security solutions including video surveillance, intrusion detection, access control solutions, and perimeter protection; post sale services such as system maintenance, alarm monitoring, video hosting, and remote video monitoring.

You may be called upon to program a server, configure a camera or get on a ladder or rooftop. This is a role where you won't be stuck in a silo. Instead, we'll look to you to wear many hats and be involved in multiple aspects of the business including system specification and technical delivery.

Layer3 targets a wide array of medium and large businesses and institutions that must protect assets and people, and/or can benefit from monitoring key operational or service activities. This includes multi-facility organizations, from warehousing to factories to office buildings, and diverse industries, from healthcare to manufacturing/processing to education.

Why Layer3?

Ground floor opportunity -- you will help take a young, successful company to the next level, and be an important part of its ongoing growth. At Layer3 we've created momentum, we're very focused and our leaders know how to build success (see “Proven leaders,” below). We have a wealth of ideas to implement, and by adding this position we'll all be able to step up our game.

Strong portfolio, diverse target markets -- through our own assets and partnerships with other industry leaders, you will be working on customized solutions from a full suite of products and services. We think you'll be impressed with the range of applications for our solutions as well as the diversity of industries that can benefit from them. The bottom line: you'll have plenty of opportunities for learning and contributing to the success of our company.
Career development -- our long-term plans include expanding our target markets to include even larger businesses and growing beyond San Diego. Not only, will you help pave the way for those future goals, but your success in this role could set you up to grow professionally along multiple paths.

Proven leadership -- President Dario Santana and CEO Sara Haber Santana both have track records of success across broad areas of business. Dario holds an MBA from the Harvard Business School and an engineering degree from Purdue University, and Sara holds a bachelor of science degree from Purdue. They are both experienced managers who know how to build value and empower employees, and are passionate about creating success. For more information, please visit the Layer3’s website.

Much more than just cameras and alarms -- at Layer3 we leverage our knowhow to create solutions that are effective and yet minimize costs. We work with the latest best practices in IP surveillance and ensure that our solutions integrate seamlessly with our clients’ IP-based enterprise systems. We partner with leading names in security and networking, and we incorporate education into our process to ensure our clients make the best decisions.

Keys to Success

To excel in this role, it is essential that you are an open and honest communicator. You should be high energy, technically savvy and eager to make your mark on our organization. You'll be working directly with customers, internal resources and subcontractors, so your ability to build relationships and communicate across multiple levels will be essential to your success here. While your people skills will be essential, just as important will be your technical knowledge and curiosity. We're looking for an independent thinker who is always looking to expand his/her knowledge base and try new things. You won't need to be an engineer, but you will need to be able to understand customers' challenges and articulate solutions at a high level, even if you don't have all the answers. In our small company environment you will need to be resourceful and self-sufficient.

About Layer3

Layer3 Security Services provides IP-based video surveillance (IPVS) and other physical security solutions to private and public institutions including industrial and research facilities, business campuses, hospitals, K-12 schools, universities, and government agencies. Layer3 Security Services’ custom engineered solutions employ state of the art design techniques and system components, and, therefore, more likely to identify intruders by providing high-resolution images of human faces, auto license plates and other types of threats. Layer3 Security Services’ solutions are cost effective and integrate easily into existing IT systems, processes and infrastructure. Whether designing a new IP surveillance system, or upgrading and enhancing an existing analog security cameras installation for a school, government agency or industrial facility, Layer3 spends considerable effort understanding the customer’s needs, expectations, and budget in order to provide solutions that are optimized for each and every situation.

Email your resume to sara@layer3securityservices.com if interested